# Raquel Sanchez Consulting, LLC

Strategic intent. Institutional results.

**CAPABILITY STATEMENT**
raquelsanchezconsulting.com
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## Strategy, governance, and program management for foundations, global health initiatives, and the research institutions they partner with.

### COMPANY OVERVIEW

Raquel Sanchez Consulting is a senior advisory practice that helps foundations and global health initiatives turn multi-partner strategies into accountable execution. Founder Raquel Sanchez brings more than 25 years of executive experience across philanthropy, global health, and academic medicine, including senior roles at Fred Hutch and Memorial Sloan Kettering and advisory work with the Gates Foundation, Gates Ventures, and UNFPA.

### CORE COMPETENCIES

- **Program management unit (PMU) design and leadership** for multi-partner initiatives: decision forums, milestone and risk tracking, working-group coordination, partner oversight, executive reporting
- **Governance and decision-rights design** for partnerships among funders, governments, and implementers
- **Global health program strategy and implementation**, from strategy to operational plans
- **Interim and fractional executive leadership** during growth, transition, or restructuring
- **Research enterprise operations**, including cancer center and CCSG readiness
- **AI readiness** for health and research organizations

### HOW CLIENTS ENGAGE

- **Diagnostic (2 to 3 weeks):** bottleneck assessment, decision-rights and ownership map, 90-day action plan
- **Design sprint (6 to 8 weeks):** governance forums, accountable owners, milestones and reporting; option to stand up a PMU
- **Advisory (monthly):** fractional PMU or governance leadership with defined hours and outputs

### PAST PERFORMANCE

- **Gates Foundation (2025 to present).** Grew from project management support to PMU Lead for a national immunization and polio eradication strategy; runs governance, working groups, milestone tracking, and executive reporting across funders and implementing partners.
- **Gates Foundation, Global Policy and Advocacy (2022 to 2023).** Directed program management across five workstreams in the pandemic preparedness portfolio; on-site project manager for the Global Health Emergency Corps launch in Geneva, with representatives from more than 25 countries.
- **Gates Ventures (2023 to 2024).** Synthesized exemplar case studies of health programs in low- and middle-income countries; contributed to a Lancet Commission report on implementation.
- **UNFPA (2023).** Designed and managed regional human rights dialogues; delivered a UN General Assembly side event on disaggregated data.
- **Fred Hutch (2018 to 2022).** Managing Director, Global Oncology, leading teams in Seattle and Kampala; earlier AVP, Research Administration. Co-built Solid Tumor Translational Research infrastructure across Fred Hutch, UW, and Seattle Children's, contributing to a CCSG renewal that moved the Fred Hutch/UW consortium to #7 nationally.
- **Memorial Sloan Kettering Cancer Center.** Led research operations for the Brain Tumor Center.

### COMPANY DATA

**UEI:** F1X2PLA2ZKX5

**CAGE:** 1E6X9

**NAICS:** 541618, Other Management Consulting Services

**Registration:** Active in SAM.gov

**Business type:** Woman-owned, Latina-owned, minority-owned small business

**Location:** Seattle, WA; serving clients remotely across the U.S. and internationally

### DIFFERENTIATORS

- 25+ years of executive experience in philanthropy, global health, and academic medicine
- Operator, not only advisor: has run PMUs and research operations from the inside
- Global health work across more than 25 countries through the Gates Foundation
- DrGH, University of Washington; MBA
- Native Spanish speaker; fully bilingual
- Puget Sound Business Journal 40 Under 40 honoree and two-time judge
- Boards: Washington Global Health Alliance; Education Across Borders (Chair)

### CLIENTS SERVED

Foundations, global health initiatives and implementers, multilateral organizations, academic medical centers, and research institutes.

### CONTACT

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