

Raquel Sanchez Consulting, LLC

STRATEGIC INTENT. INSTITUTIONAL RESULTS.

Strategy, operations, and governance for health, research, and philanthropic institutions

CAPABILITY STATEMENT

Woman-Owned Small Business

NAICS 541618

Company Overview

Raquel Sanchez Consulting is a senior advisory practice that strengthens the strategy, operations, and governance behind complex health, research, and philanthropic initiatives. Founded by **Raquel Sanchez, MBA, DrGH**, the firm brings 25+ years of executive experience across academic medical centers, global health programs, and research administration.

Core Competencies

- **Program management unit (PMU) leadership:** PMU design and operation, milestone tracking, governance and decision forums, working-group coordination, and executive reporting.
- **Research enterprise strategy and administration:** research operations models, grant lifecycle processes, and cross-institutional coordination.
- **Global health program strategy and implementation:** program design, partnership coordination, and operational frameworks.
- **Governance and institutional partnerships:** decision structures, partnership agreements, and accountability mechanisms for multi-stakeholder initiatives.
- **Interim and fractional executive leadership:** Executive Director, VP of Operations, and Chief of Staff roles during growth or transition.
- **AI readiness:** assessing operations, data practices, and governance for responsible AI adoption.

Past Performance

- **Gates Foundation, Nigeria Country Office** (2025 to present): Began as project management support to the immunization team and grew to leading program management for the combined polio eradication, immunization, and country office strategy, including governance, milestone tracking, investment planning, leadership strategy reviews, and technical leadership of an Abuja-based partner team.

Selected Experience

- **Fred Hutch:** Associate Vice President, Research Administration; Managing Director, Global Oncology. Led a Seattle and Uganda cancer research partnership.
- **Translational research infrastructure:** co-built Solid Tumor Translational Research across Fred Hutch, the University of Washington, and Seattle Children's, contributing to a Cancer Center Support Grant renewal that moved the Fred Hutch/UW consortium to **#7 nationally**.
- **Memorial Sloan Kettering:** Brain Tumor Center and Neurosurgery research operations.
- **Gates Foundation, Gates Ventures, and UNFPA:** senior advisory work on global health strategy, partnerships, and program operations across more than 25 countries.
- **UNFPA and WHO:** global staff surveys for UNFPA's Gender and Human Rights Branch; WHO Special Initiative for Mental Health, Argentina.

COMPANY DATA

UEI: F1X2PLA2ZKX5

CAGE Code: 1E6X9

NAICS: 541618, Other Management Consulting Services

SAM.gov: Registered

Business type: Woman-owned small business

Location: Seattle, Washington

DIFFERENTIATORS

- 25+ years leading research and health operations
- Doctor of Global Health Leadership and Practice (University of Washington, inaugural cohort) and MBA
- Fluent across academic, philanthropic, and multilateral settings
- Native Spanish speaker; fully bilingual
- Hands-on delivery from strategy through implementation

BOARD SERVICE

Washington Global Health Alliance
Education Across Borders (Chair)

CONTACT

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